

Wine in Japan

June 2023

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Wine in Japan - Category analysis

KEY DATA FINDINGS

2022 DEVELOPMENTS

Post-pandemic behavioural changes create difficulties for wine in the on-trade Players look for alternatives to Beaujolais Nouveau due to soaring prices Diversified alcohol content from 0% ABV to attract new consumers

PROSPECTS AND OPPORTUNITIES

The need to expand the consumer base for wine Nihon wine expected to benefit from the resumption of winery tours Sake needs to go beyond tradition to attract more consumers

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Alcoholic Drinks in Japan - Industry Overview

EXECUTIVE SUMMARY

Alcoholic drinks in 2022: The big picture 2022 key trends Competitive landscape Retailing developments On-trade vs off-trade split What next for alcoholic drinks?

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