

Deodorants in Estonia

April 2024

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Deodorants in Estonia - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Strong advertising campaigns and rising awareness drives retail value sales Roll-ons remain the most popular format, while sticks drive retail growth Old Spice focuses on strong advertising to drive growth in 2023

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Deodorant sticks and creams drive growth, however levels remain low Rising demand for more sophisticated products as purchasing power recovers Products designed for men are set to gain ground in deodorants

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