

# Home Insecticides in Nigeria

February 2024

**Table of Contents** 

## Home Insecticides in Nigeria - Category analysis

## **KEY DATA FINDINGS**

## 2023 DEVELOPMENTS

Rising prices lead to positive retail value growth, with home insecticides considered essential Major players lose volume sales as consumers opt for more affordable options Reckitt Benckiser partners with Spar to raise awareness of Malaria

## PROSPECTS AND OPPORTUNITIES

Positive growth due to affordable price points and multi-purpose offerings Consumers become increasingly concerned about toxic ingredients Traditional retailers drive sales through close proximity and affordable prices

## CATEGORY DATA

Table 1 - Sales of Home Insecticides by Category: Value 2018-2023
Table 2 - Sales of Home Insecticides by Category: % Value Growth 2018-2023
Table 3 - Sales of Spray/Aerosol Insecticides by Type: % Value 2018-2023
Table 4 - NBO Company Shares of Home Insecticides: % Value 2019-2023
Table 5 - LBN Brand Shares of Home Insecticides: % Value 2020-2023
Table 6 - Forecast Sales of Home Insecticides by Category: Value 2023-2028
Table 7 - Forecast Sales of Home Insecticides by Category: % Value Growth 2023-2028

## Home Care in Nigeria - Industry Overview

## EXECUTIVE SUMMARY

Home care in 2023: The big picture 2023 key trends Competitive landscape Retailing developments What next for home care?

## MARKET INDICATORS

Table 8 - Households 2018-2023

#### MARKET DATA

- Table 9 Sales of Home Care by Category: Value 2018-2023

   Table 10 Sales of Home Care by Category: % Value Growth 2018-2023

   Table 11 NBO Company Shares of Home Care: % Value 2019-2023

   Table 10 DDU Date Care State Care State
- Table 12 LBN Brand Shares of Home Care: % Value 2020-2023
- Table 13 Distribution of Home Care by Format: % Value 2018-2023
- Table 14 Distribution of Home Care by Format and Category: % Value 2023
- Table 15 Forecast Sales of Home Care by Category: Value 2023-2028
- Table 16 Forecast Sales of Home Care by Category: % Value Growth 2023-2028

#### DISCLAIMER

## SOURCES

Summary 1 - Research Sources

## About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/home-insecticides-in-nigeria/report.