

Health and Wellness in Chile

November 2023

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EXECUTIVE SUMMARY

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HW Hot Drinks in Chile

KEY DATA FINDINGS

2022 DEVELOPMENTS

Increasing prices do not drive consumers away from healthier hot drinks

In 2022, vegetarian leads health and wellness hot drinks as consumers turn to such products for health, animal welfare and environmental reasons Good source of minerals records positive growth within health and wellness hot drinks as consumers seek to boost their metabolism

PROSPECTS AND OPPORTUNITIES

Natural lifestyle associated with positive health effects could boost certain health and wellness hot drinks categories

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Despite increasing concern for health and sugar content, low and no sugar soft drinks only achieve low growth in 2022 With a high rate of lactose intolerance in the country, lactose free leads health and wellness soft drinks in 2022

No allergens records growth within health and wellness soft drinks due to intolerances

PROSPECTS AND OPPORTUNITIES

Mental health will become a relevant health and wellness attribute in soft drinks

Energy boosting the most promising in health and wellness soft drinks to 2027 as consumers return to busier lives post-pandemic

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Plant-based records positive growth within health and wellness snacks due to growing popularity of vegetarianism and veganism

PROSPECTS AND OPPORTUNITIES

Consumers expected to look for healthy snacks in a country with a high proportion of obese and overweight people

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With half the population claiming to be lactose-intolerant, lactose free leads health and wellness dairy products and alternatives in 2022 High fibre records growth as consumers look to improve their digestion and general health

PROSPECTS AND OPPORTUNITIES

High inflation will pressure consumers to prioritise, and strengthen the competition between claims

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High inflation leads consumers to seek healthier food options in traditional channels

2022 sees meat free account for the highest sales, as consumers are concerned about health, animal welfare, and the environment

As consumers look to improve various aspects of their health, high protein records growth in 2022

PROSPECTS AND OPPORTUNITIES

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KEY DATA FINDINGS

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Consumers are expected to remain particularly price-conscious when looking for health and wellness products

With a widening consumer group, gluten free holds first place within health and wellness staple foods in 2022

Plant-based on the increase within health and wellness staple foods as more consumers limit consumption of animal products

PROSPECTS AND OPPORTUNITIES

Players will have to keep prices of health and wellness variants as near to those of standard products as possible if they want to attract consumers Gluten free also likely to show the most promise during the forecast period, with the expectation of further product launches Keto claim shows potential as more consumers set to try different diets for health and weight loss reasons

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