Dermatologicals in Malaysia - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Mixed performance in 2023, as consumers return to active, outdoor lifestyles
Hair loss treatments hone in on cutting-edge stem cell technology
Rise in sales performance of private label as manufacturers eye opportunity of soaring living cost

PROSPECTS AND OPPORTUNITIES

Increasingly sophisticated demand from parents to drive demand for nappy (diaper) rash treatments
Positive outlook for domestic manufacturers
Offline sales likely to retain dominant but e-commerce showing signs of promise

CATEGORY DATA

Table 1 - Sales of Dermatologicals by Category: Value 2018-2023
Table 2 - Sales of Dermatologicals by Category: % Value Growth 2018-2023
Table 3 - NBO Company Shares of Dermatologicals: % Value 2019-2023
Table 4 - LBN Brand Shares of Dermatologicals: % Value 2020-2023
Table 5 - LBN Brand Shares of Hair Loss Treatments: % Value 2020-2023
Table 6 - Forecast Sales of Dermatologicals by Category: Value 2023-2028
Table 7 - Forecast Sales of Dermatologicals by Category: % Value Growth 2023-2028

Consumer Health in Malaysia - Industry Overview

EXECUTIVE SUMMARY

Consumer health in 2023: the big picture
2023 key trends
Competitive landscape
Retailing developments
What's next for consumer health?

MARKET INDICATORS

Table 8 - Consumer Expenditure on Health Goods and Medical Services: Value 2018-2023
Table 9 - Life Expectancy at Birth 2018-2023

MARKET DATA

Table 10 - Sales of Consumer Health by Category: Value 2018-2023
Table 11 - Sales of Consumer Health by Category: % Value Growth 2018-2023
Table 12 - NBO Company Shares of Consumer Health: % Value 2019-2023
Table 13 - LBN Brand Shares of Consumer Health: % Value 2020-2023
Table 14 - Penetration of Private Label in Consumer Health by Category: % Value 2018-2023
Table 15 - Distribution of Consumer Health by Format: % Value 2018-2023
Table 16 - Distribution of Consumer Health by Format and Category: % Value 2023
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Table 18 - Forecast Sales of Consumer Health by Category: % Value Growth 2023-2028

APPENDIX

OTC registration and classification
Vitamins and dietary supplements registration and classification
Self-medication/self-care and preventive medicine
Switches

DISCLAIMER
DEFINITIONS

SOURCES

Summary 1 - Research Sources

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