

# Womenswear in Vietnam

November 2023

**Table of Contents** 

#### Womenswear in Vietnam - Category analysis

# **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Elevated inflation and a slow economy limit the growth of womenswear in 2023 Livestreaming trend continues to find growing appeal in womenswear Local brands are receiving more attention from Vietnamese consumers but Uniqlo the big winner in 2023

# PROSPECTS AND OPPORTUNITIES

Womenswear is predicted to see a steady recovery as Vietnam looks towards a brighter economic future Shoppertainment trend looks set to find a growing audience as consumers look for more from their shopping experience Rental services could present challenges and opportunities to producers of womenswear

## CATEGORY DATA

Table 1 - Sales of Womenswear by Category: Volume 2018-2023 Table 2 - Sales of Womenswear by Category: Value 2018-2023 Table 3 - Sales of Womenswear by Category: % Volume Growth 2018-2023 Table 4 - Sales of Womenswear by Category: % Value Growth 2018-2023 Table 5 - NBO Company Shares of Womenswear: % Value 2019-2023 Table 6 - LBN Brand Shares of Womenswear: % Value 2020-2023 Table 7 - NBO Company Shares of Women's Nightwear: % Value 2019-2023 Table 8 - LBN Brand Shares of Women's Nightwear: % Value 2020-2023 Table 9 - NBO Company Shares of Women's Outerwear: % Value 2019-2023 Table 10 - LBN Brand Shares of Women's Outerwear: % Value 2020-2023 Table 11 - NBO Company Shares of Women's Swimwear: % Value 2019-2023 Table 12 - LBN Brand Shares of Women's Swimwear: % Value 2020-2023 Table 13 - NBO Company Shares of Women's Underwear: % Value 2019-2023 Table 14 - LBN Brand Shares of Women's Underwear: % Value 2020-2023 Table 15 - Forecast Sales of Womenswear by Category: Volume 2023-2028 Table 16 - Forecast Sales of Womenswear by Category: Value 2023-2028 Table 17 - Forecast Sales of Womenswear by Category: % Volume Growth 2023-2028 Table 18 - Forecast Sales of Womenswear by Category: % Value Growth 2023-2028

# Apparel and Footwear in Vietnam - Industry Overview

#### EXECUTIVE SUMMARY

Apparel and footwear in 2023: The big picture 2023 key trends Competitive landscape Retailing developments What next for apparel and footwear?

# MARKET DATA

Table 19 - Sales of Apparel and Footwear by Category: Volume 2018-2023
Table 20 - Sales of Apparel and Footwear by Category: Value 2018-2023
Table 21 - Sales of Apparel and Footwear by Category: % Volume Growth 2018-2023
Table 22 - Sales of Apparel and Footwear by Category: % Value Growth 2018-2023
Table 23 - NBO Company Shares of Apparel and Footwear: % Value 2019-2023
Table 24 - LBN Brand Shares of Apparel and Footwear by Format: % Value 2018-2023
Table 25 - Distribution of Apparel and Footwear by Format and Category: % Value 2023
Table 26 - Distribution of Apparel and Footwear by Category: Volume 2023-2028
Table 27 - Forecast Sales of Apparel and Footwear by Category: Volume 2023-2028

Table 29 - Forecast Sales of Apparel and Footwear by Category: % Volume Growth 2023-2028Table 30 - Forecast Sales of Apparel and Footwear by Category: % Value Growth 2023-2028

## DISCLAIMER

## SOURCES

Summary 1 - Research Sources

# About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/womenswear-in-vietnam/report.