

Supermarkets in Malaysia

February 2024

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Supermarkets in Malaysia - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Premium supermarkets drive overall channel growth in 2023

Supermarkets suffers some supply chain disruptions, while imported Australian products expand across shelves Membership programmes foster brand loyalty

PROSPECTS AND OPPORTUNITIES

Jaya Grocer plans new flagship store for 2024 as channel is set see continued recovery and expansion TFP focuses on mini-store format, and stores in the south offer growth potential for supermarkets Health consciousness and sustainability concerns to gain traction

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Retail in Malaysia - Industry Overview

EXECUTIVE SUMMARY

Retail in 2023: The big picture

Growth slows as revenge spending subsides

New entrants intensify the competition

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2023

Seasonality

Chinese New Year

Hari Raya festivals

Christmas and year-end festive season

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