

# Supermarkets in Colombia

March 2024

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# Supermarkets in Colombia - Category analysis

# **KEY DATA FINDINGS**

### 2023 DEVELOPMENTS

Another uninterrupted year for supermarkets as consumers return to in-store shopping Delivering value for customers in an environment of rising inflation The regional supermarket benefits from geographical proximity, emotional closeness and good prices

# PROSPECTS AND OPPORTUNITIES

Supermarkets expected to struggle as discounters expand Jüsto is looking to expand into Colombia and become the main digital supermarket in Latin America by 2030 Sustainability increasingly important

#### CHANNEL DATA

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# Retail in Colombia - Industry Overview

# EXECUTIVE SUMMARY

Retail in 2023: The big picture Importance of the customer experience Discounters for the win in difficult times What next for retail?

# OPERATING ENVIRONMENT

Informal retail Opening hours for physical retail Summary 1 - Standard Opening Hours by Channel Type 2023 Seasonality Hot Sale Back to School Severance Savings Valentine's Day Women's Day Holy Week Mother's Day Father's Day Holiday Primas Payment (extra-legal salary) Love and Friendship Day Halloween Black Friday Cyber Monday Christmas and New Year

### MARKET DATA

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