

# Supermarkets in Ukraine

March 2024

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#### Supermarkets in Ukraine - Category analysis

#### **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Increased price competition aids impressive recovery in trade

New outlet openings concentrated in western regions

Silpo continues to create unique themed stores

#### PROSPECTS AND OPPORTUNITIES

Economy supermarkets format expected to gain ground

Competition from variety stores likely to intensify further

Chains will continue to invest heavily in e-commerce and delivery capabilities

#### CHANNEL DATA

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#### **EXECUTIVE SUMMARY**

Retail in 2023: The big picture

War-induced disruption further strengthens penetration of e-commerce in Ukraine

Domestic retailers continue to gain ground across the market

What next for retail?

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Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2023

Seasonality

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New Year

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