

Discounters in the US

March 2024

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Discounters in the US - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Discounters continues to post positive sales gains in 2023

Aldi acquires the Winn-Dixie and Harvey's supermarket chains

Save-A-Lot completes its transition to a wholesale revenue model

PROSPECTS AND OPPORTUNITIES

Discounters is well-positioned for growth over the forecast period

Aldi will continue to disrupt US grocery retail

Private label will continue to be of central importance to the discounters channel

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Retail in the US - Industry Overview

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E-commerce marketplaces with ties to China make a huge impact in the US in 2023

The proposed Kroger-Albertsons merger hits a snag

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2023

Seasonality

Christmas

Back to School

Prime Day/Christmas in July

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