

Mass Beauty and Personal Care in Japan

April 2024

Table of Contents

Mass Beauty and Personal Care in Japan - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

End of pandemic is a headwind to growth for mass bath and shower

Mass colour cosmetics flourishes amidst rising living costs, while mass fragrances faces competition

Private label beauty lines are emerging from mass retailers

PROSPECTS AND OPPORTUNITIES

Mass beauty and personal care to maintain growth moving forward

Mass retailers will attract customers by developing private label lines with added value

Consumers will continue to find multipurpose products cost-effective

CATEGORY DATA

- Table 1 Sales of Mass Beauty and Personal Care by Category: Value 2018-2023
- Table 2 Sales of Mass Beauty and Personal Care by Category: % Value Growth 2018-2023
- Table 3 NBO Company Shares of Mass Beauty and Personal Care: % Value 2019-2023
- Table 4 LBN Brand Shares of Mass Beauty and Personal Care: % Value 2020-2023
- Table 5 Forecast Sales of Mass Beauty and Personal Care by Category: Value 2023-2028
- Table 6 Forecast Sales of Mass Beauty and Personal Care by Category: % Value Growth 2023-2028

Beauty and Personal Care in Japan - Industry Overview

EXECUTIVE SUMMARY

Beauty and personal care in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for beauty and personal care?

MARKET DATA

- Table 7 Sales of Beauty and Personal Care by Category: Value 2018-2023
- Table 8 Sales of Beauty and Personal Care by Category: % Value Growth 2018-2023
- Table 9 GBO Company Shares of Beauty and Personal Care: % Value 2019-2023
- Table 10 NBO Company Shares of Beauty and Personal Care: % Value 2019-2023
- Table 11 LBN Brand Shares of Beauty and Personal Care: % Value 2020-2023
- Table 12 Penetration of Private Label in Beauty and Personal Care by Category: % Value 2018-2023
- Table 13 Distribution of Beauty and Personal Care by Format: % Value 2018-2023
- Table 14 Distribution of Beauty and Personal Care by Format and Category: % Value 2023
- Table 15 Forecast Sales of Beauty and Personal Care by Category: Value 2023-2028
- Table 16 Forecast Sales of Beauty and Personal Care by Category: % Value Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover

a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/mass-beauty-and-personal-care-in-japan/report.