

# Sweet Spreads in Vietnam

November 2023

Table of Contents

### KEY DATA FINDINGS

#### 2023 DEVELOPMENTS

Healthy eating trends promote honey and nut and seed based spreads

Leading players focus on expanding their distribution networks

Social media remains a key driver for trends, such as seen with soursop going viral and inspiring jams

#### PROSPECTS AND OPPORTUNITIES

Potential remains for the category over the forecast period

More dynamic marketing activities needed to further boost sales

Distribution strategies will remain important, in line with the ongoing expansion of modern retail

#### CATEGORY DATA

Table 1 - Sales of Sweet Spreads by Category: Volume 2018-2023

Table 2 - Sales of Sweet Spreads by Category: Value 2018-2023

Table 3 - Sales of Sweet Spreads by Category: % Volume Growth 2018-2023

Table 4 - Sales of Sweet Spreads by Category: % Value Growth 2018-2023

Table 5 - Sales of Jams and Preserves by Leading Flavours: Rankings 2018-2023

Table 6 - NBO Company Shares of Sweet Spreads: % Value 2019-2023

Table 7 - LBN Brand Shares of Sweet Spreads: % Value 2020-2023

Table 8 - Distribution of Sweet Spreads by Format: % Value 2018-2023

Table 9 - Forecast Sales of Sweet Spreads by Category: Volume 2023-2028

Table 10 - Forecast Sales of Sweet Spreads by Category: Value 2023-2028

Table 11 - Forecast Sales of Sweet Spreads by Category: % Volume Growth 2023-2028

Table 12 - Forecast Sales of Sweet Spreads by Category: % Value Growth 2023-2028

## Cooking Ingredients and Meals in Vietnam - Industry Overview

### EXECUTIVE SUMMARY

Cooking ingredients and meals in 2023: The big picture

Key trends in 2023

Competitive landscape

Channel developments

What next for cooking ingredients and meals?

#### MARKET DATA

Table 13 - Sales of Cooking Ingredients and Meals by Category: Volume 2018-2023

Table 14 - Sales of Cooking Ingredients and Meals by Category: Value 2018-2023

Table 15 - Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2018-2023

Table 16 - Sales of Cooking Ingredients and Meals by Category: % Value Growth 2018-2023

Table 17 - NBO Company Shares of Cooking Ingredients and Meals: % Value 2019-2023

Table 18 - LBN Brand Shares of Cooking Ingredients and Meals: % Value 2020-2023

Table 19 - Penetration of Private Label by Category: % Value 2018-2023

Table 20 - Distribution of Cooking Ingredients and Meals by Format: % Value 2018-2023

Table 21 - Forecast Sales of Cooking Ingredients and Meals by Category: Volume 2023-2028

Table 22 - Forecast Sales of Cooking Ingredients and Meals by Category: Value 2023-2028

Table 23 - Forecast Sales of Cooking Ingredients and Meals by Category: % Volume Growth 2023-2028

Table 24 - Forecast Sales of Cooking Ingredients and Meals by Category: % Value Growth 2023-2028

### DISCLAIMER

### SOURCES

## About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link [www.euromonitor.com/sweet-spreads-in-vietnam/report](http://www.euromonitor.com/sweet-spreads-in-vietnam/report).