

Edible Oils in Latin America

January 2022

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INTRODUCTION

Scope Key findings

REGIONAL OVERVIEW

Price rises help drive Latin American historic period growth Improving year-on-year growth rates expected over the forecast period Brazil dominates new value sales over 2016-2021 Olive oil a strong performer in Brazil in 2016-2021 Soy oil in Brazil the major contributor to regional new sales in 2016-2021 Slower but still positive growth seen in 2021 Modern grocery retailers account for just over half of regional sales E-commerce grows during the pandemic but is still a minor channel

LEADING COMPANIES AND BRANDS

Major share gains for private label in Colombia in 2016-2021 Bunge continues to lead edible oils in Latin America Single-market players predominate in Latin America's top 10 Leve and Coamo move up the rankings due to dynamic Brazilian market

FORECAST PROJECTIONS

Improving growth rates expected over the course of the forecast period Brazil will continue to dominate the new sales in the region Rising prices will provide impetus for value growth in Brazil

COUNTRY SNAPSHOTS

Argentina: Market Context Argentina: Competitive and Retail Landscape Bolivia: Market Context Bolivia: Competitive and Retail Landscape Brazil: Market Context Brazil: Competitive and Retail Landscape Chile: Market Context Chile: Competitive and Retail Landscape Colombia: Market Context Colombia: Competitive and Retail Landscape Costa Rica: Market Context Costa Rica: Competitive and Retail Landscape Dominican Republic: Market Context Dominican Republic: Competitive and Retail Landscape Ecuador: Market Context Ecuador: Competitive and Retail Landscape Guatemala: Market Context Guatemala: Competitive and Retail Landscape Mexico: Market Context Mexico: Competitive and Retail Landscape Peru: Market Context Peru: Competitive and Retail Landscape Uruguay: Market Context Uruguay: Competitive and Retail Landscape

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