

# The Coronavirus Era: 'Hometainment' and the New Experiential Consumer in Food and Nutrition

September 2020

Table of Contents

#### INTRODUCTION

Scope COVID-19 brings celebrations to the home, shifts consumption to retail

#### CELEBRATIONS AS HOMETAINMENT

Shifts in celebrations is a particularly impactful hometainment trend COVID-19 set to keep impacting key celebrations in the autumn

#### COVID-19 FACTORS IMPACTING CELEBRATORY EATING: THE ECONOMIC EFFECT

GDP slump greater than that of 2008 set to hurt consumer expenditure Unemployment: COVID-19 is not impacting all workers equally

#### COVID-19 FACTORS IMPACTING CELEBRATORY EATING: THE COOK AT HOME EFFECT

"No time to cook" the leading worldwide barrier to cooking pre-COVID Unemployment and working from home gives consumers more time Working from home set to be one of the few permanent changes Interest in home cooking fading, but effect on sales may yet remain Oikos Greek yoghurt in Canada taps into home-cooking trend

#### COVID-19 FACTORS IMPACTING CELEBRATORY EATING: THE CHANNEL SHIFT EFFECT

Cash-strapped consumers may regard premium retail foods as a saving Travel restrictions lead consumers to seek substitute experiences Much speak for maintained popularity of home delivery for celebrations

#### ONLINE ASSORTMENT ANALYSIS

COVID-19-related restrictions impact sales of large cakes and pies Assortment sizes returning to normal; streamlining effect remains

### OUTLOOK

Baking ingredients stand to gain long term from new baking habits New pockets of potential for celebratory eating as hometainment Forecast: more parties, home parties, smaller parties, simpler parties

#### APPENDIX

About Via Online Tracking from Euromonitor International

## About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

new-experiential-consumer-in-food-and-nutrition/report.