

# Immune Support after the Coronavirus: Drinks and Tonics

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### INTRODUCTION

Scope

Immune support after Coronavirus (COVID-19) industry reports Summary

### COVID-19 AND IMMUNE SUPPORT

COVID-19 and Immune Support

Health, wellness and immune system support after the pandemic What is meant by "immune support" or "immune boosting" claims? Immunity claims: "Supporting" preferred to "boosting" immune benefits A growing market for immune support products, across categories Sports nutrition, weight management and tea for immune system health Immune support opportunities as post-pandemic occasions evolve More demand, and an expanding definition of immune support CPG

# REACHING THE "IMMUNE SEEKERS"

Reaching the "Immune Seekers"

The immune seekers: Slightly younger, more urban and more educated As a segment, immune-seekers have a high degree of trust in VDS Immune seekers will research and invest in health-related technologies More likely to favour liquid or powder supplements but avoid sugar Alternative, natural herbs and remedies are also a growth area

### INTUITIVE NUTRITION: DRINKS AND IMMUNE SUPPORT

Intuitive Nutrition: Drinks and Immune Support Immune support ingredients and beverage formulation

Integration into fruit juice positioning

Concentrated shot format proves a popular immune support format

Functional bottled water and sports drinks

Powdered concentrates and tablets for on-the-go support

Digestive health as an element of broader immune support

Immune support integrated into products for children

iMuse functional water and yogurt: Probiotics as immune support

Sleep aids and relaxation beverages as one arm of immune support

# **TAKEAWAYS**

Takeaways

Both immune support beverages and foods forecast to grow

Finding immune support nutrients in unexpected occasions

The channel implications of a new wellness regime

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