

Consumer Health in Laos

October 2023

Table of Contents

Consumer Health in Laos

EXECUTIVE SUMMARY

Consumer health in 2023: The big picture

Country background

Socioeconomic trends

Logistics/infrastructure

OTC registration and classification

Vitamins and dietary supplements registration and classification

What next for consumer health?

Chart 1 - Consumer Health: Traditional Retailer

MARKET DATA

Table 1 - Sales of Consumer Health by Category: Value 2018-2023

Table 2 - Sales of Consumer Health by Category: % Value Growth 2018-2023

Table 3 - NBO Company Shares of Consumer Health: % Value 2019-2023

Table 4 - LBN Brand Shares of Consumer Health: % Value 2020-2023

Table 5 - Penetration of Private Label by Category: % Value 2018-2023

Table 6 - Distribution of Consumer Health by Format: % Value 2018-2023

Table 7 - Distribution of Consumer Health by Format and Category: % Value 2023

Table 8 - Forecast Sales of Consumer Health by Category: Value 2023-2028

Table 9 - Forecast Sales of Consumer Health by Category: % Value Growth 2023-2028

DISCLAIMER

ANALGESICS

2023 Developments

Prospects and Opportunities

Category Data

Table 10 - Sales of Analgesics by Category: Value 2018-2023

Table 11 - Sales of Analgesics by Category: % Value Growth 2018-2023

Table 12 - NBO Company Shares of Analgesics: % Value 2019-2023

Table 13 - LBN Brand Shares of Analgesics: % Value 2020-2023

Table 14 - Forecast Sales of Analgesics by Category: Value 2023-2028

Table 15 - Forecast Sales of Analgesics by Category: % Value Growth 2023-2028

COUGH, COLD AND ALLERGY (HAY FEVER) REMEDIES

2023 Developments

Prospects and Opportunities

Category Data

Table 16 - Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: Value 2018-2023

Table 17 - Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: % Value Growth 2018-2023

Table 18 - NBO Company Shares of Cough, Cold and Allergy (Hay Fever) Remedies: % Value 2019-2023

Table 19 - LBN Brand Shares of Cough, Cold and Allergy (Hay Fever) Remedies: % Value 2020-2023

Table 20 - Forecast Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: Value 2023-2028

Table 21 - Forecast Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: % Value Growth 2023-2028

DIGESTIVE REMEDIES

2023 Developments

Prospects and Opportunities

Category Data

Table 22 - Sales of Digestive Remedies by Category: Value 2018-2023

Table 23 - Sales of Digestive Remedies by Category: % Value Growth 2018-2023

Table 24 - NBO Company Shares of Digestive Remedies: % Value 2019-2023

- Table 25 LBN Brand Shares of Digestive Remedies: % Value 2020-2023
- Table 26 Forecast Sales of Digestive Remedies by Category: Value 2023-2028
- Table 27 Forecast Sales of Digestive Remedies by Category: % Value Growth 2023-2028

DERMATOLOGICALS

2023 Developments

Prospects and Opportunities

Category Data

- Table 28 Sales of Dermatologicals by Category: Value 2018-2023
- Table 29 Sales of Dermatologicals by Category: % Value Growth 2018-2023
- Table 30 NBO Company Shares of Dermatologicals: % Value 2019-2023
- Table 31 LBN Brand Shares of Dermatologicals: % Value 2020-2023
- Table 32 Forecast Sales of Dermatologicals by Category: Value 2023-2028
- Table 33 Forecast Sales of Dermatologicals by Category: % Value Growth 2023-2028

WOUND CARE

2023 Developments

Prospects and Opportunities

Category Data

- Table 34 Sales of Wound Care by Category: Value 2018-2023
- Table 35 Sales of Wound Care by Category: % Value Growth 2018-2023
- Table 36 NBO Company Shares of Wound Care: % Value 2019-2023
- Table 37 LBN Brand Shares of Wound Care: % Value 2020-2023
- Table 38 Forecast Sales of Wound Care by Category: Value 2023-2028
- Table 39 Forecast Sales of Wound Care by Category: % Value Growth 2023-2028

VITAMINS AND DIETARY SUPPLEMENTS

2023 Developments

Prospects and Opportunities

Category Data

- Table 40 Sales of Vitamins and Dietary Supplements by Category: Value 2018-2023
- Table 41 Sales of Vitamins and Dietary Supplements by Category: % Value Growth 2018-2023
- Table 42 NBO Company Shares of Vitamins and Dietary Supplements: % Value 2019-2023
- Table 43 LBN Brand Shares of Vitamins and Dietary Supplements: % Value 2020-2023
- Table 44 Forecast Sales of Vitamins and Dietary Supplements by Category: Value 2023-2028
- Table 45 Forecast Sales of Vitamins and Dietary Supplements by Category: % Value Growth 2023-2028

WEIGHT MANAGEMENT AND WELLBEING

2023 Developments

Prospects and Opportunities

Category Data

- Table 46 Sales of Weight Management and Wellbeing by Category: Value 2018-2023
- Table 47 Sales of Weight Management and Wellbeing by Category: % Value Growth 2018-2023
- Table 48 NBO Company Shares of Weight Management and Wellbeing: % Value 2019-2023
- Table 49 LBN Brand Shares of Weight Management and Wellbeing: % Value 2020-2023
- Table 50 Forecast Sales of Weight Management and Wellbeing by Category: Value 2023-2028
- Table 51 Forecast Sales of Weight Management and Wellbeing by Category: % Value Growth 2023-2028

SPORTS NUTRITION

2023 Developments

Prospects and Opportunities

HERBAL/TRADITIONAL PRODUCTS

2023 Developments

Prospects and Opportunities

Category Data

Table 52 - Sales of Herbal/Traditional Products: Value 2018-2023

Table 53 - Sales of Herbal/Traditional Products: % Value Growth 2018-2023

Table 54 - Forecast Sales of Herbal/Traditional Products: Value 2023-2028

Table 55 - Forecast Sales of Herbal/Traditional Products: % Value Growth 2023-2028

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focusing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/consumer-health-in-laos/report.