

# Cafés/Bars in Latin America

June 2022

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## INTRODUCTION

Scope Key findings

### REGIONAL OVERVIEW

Latin America records a declining historic period CAGR Positive growth expected throughout the forecast period Argentina loses more than half its sales in cafés/bars over 2016-2021 Cafés account for the bulk of historic period losses in Argentina Bars/pubs dominate the regional losses in Latin America in 2016-2021 Latin American cafés/bars start to recover from 2021 Dominant standalone location weathers the COVID-19 storm best in 2020... ...but leisure, lodging, retail and travel record stronger recoveries in 2021

#### LEADING COMPANIES AND BRANDS

Cafés/bars very fragmented in Latin America Starbucks to resume its pre-pandemic rate of outlet openings in Mexico Starbucks a very visible presence in most markets Café Martinez moves into the top 10 brand rankings in 2021

#### FORECAST PROJECTIONS

While positive growth is expected throughout the forecast period... ...sales are not expected to reach 2019 levels before 2026

#### COUNTRY SNAPSHOTS

Argentina: Market Context Argentina: Competitive and Retail Landscape Brazil: Market Context Brazil: Competitive and Retail Landscape Chile: Market Context Chile: Competitive and Retail Landscape Colombia: Market Context Colombia: Competitive and Retail Landscape Mexico: Market Context Mexico: Competitive and Retail Landscape Peru: Market Context Peru: Competitive and Retail Landscape

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