

# New Consumer Landscape: A Global Overview

August 2022

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#### INTRODUCTION

Scope Key findings Many factors shaping the new consumer landscape The new consumer landscape

#### THE CONSUMER IS CHANGING

Living longer, but major health risks are on the rise Single population is expanding Gen Alpha to overtake Gen Z as the largest generation Consumers are more diverse than ever before Case study: Interflora UK launches flowers for single people Case study: Tough Turban combines culture and safety Seven out of 10 households globally will be urban in 2040 Cities in Asia and Eastern Europe show strong middle class expansion Single-person households growing fastest, but are not strongest in purchasing power Two in three households globally will be childless in 2040 The home is more than just an abode Case study: Click & Grow pairs smart technology with gardening in city households Case study: Ori helps people live large in a small footprint The purchasing power shift towards Asia and older consumers Education is a spending priority Focus on value, but it is not just value for money Climate change is a top concern Loyalty no more Case study: Doconomy's credit card stops consumers from overspending Case study: Udemy's revenue surge on rising popularity of remote learning New Consumer Landscape: Future outlook Strategies for success

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