

Megatrends: Digital Living.The Next Billion Internet Users

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## INTRODUCTION

Key findings Internet access is a necessity for global consumers Developing and emerging countries still lag in internet connectivity Almost three billion people remain offline across Asia Pacific and Middle East and Africa Country profile: India Country profile: China Country profile: Pakistan Country profile: Indonesia Country profile: Nigeria Driving trends

## DRIVING TRENDS: THE RISING GLOBAL MIDDLE CLASS

Steady economic growth in emerging markets fuels connected middle class Rising incomes fuel a sizeable higher-income middle class in emerging economies Country profile: China sees substantial increases in middle-income households Country profile: India's economic growth fuels sizeable increase in middle class Rising internet usage and online shopping fuel opportunities in the digital economy

#### DRIVING TRENDS: AGEING CONSUMERS

Internet connectivity for the ageing generation is a strategic governmental priority in China Case study: China's e-commerce platform JD.com provides first 5G smartphone for seniors Percentage of Households with Access to Internet, by age group Percentage of Households with Access to Internet, by age group Generations have different digital habits

### DRIVING TRENDS: URBAN CONSUMERS

#### Urbanisation will drive the next billion internet users

Population growth and rural consumers moving to cities fuel urban, connected populations Country profile: India's urban centres will boost the number of internet users Country profile: Pakistan to see the fastest growth of its urban population US shows strongest growth in internet users among advanced economies

#### CONCLUSION

The next billion internet users: Implications for businesses Opportunities and challenges Case studies: Tech giants are investing in developing countries' digital infrastructure

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