

Small Local Grocers in the Netherlands

March 2024

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Small Local Grocers in the Netherlands - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Franchise model proving successful in small local grocers

Some players embrace digitalisation while others are lagging behind

Organic retailers come under pressure but sustainability efforts boost growth

PROSPECTS AND OPPORTUNITIES

Small local grocers likely to remain threatened by supermarkets/hypermarkets, but niches still offer room for growth

Share of independent small local grocers likely to decrease further

Sustainability a growing concern for consumers and retailers

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Retail in 2023: The big picture

Renewed interest in physical retail threatened by staffing problems

Reduction in number of outlets

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2023

Seasonality

Sinterklaas (St Nicholas)

Christmas

Winter sales

Summer sales

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