

Health and Beauty Specialists in Saudi Arabia

March 2024

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Health and Beauty Specialists in Saudi Arabia - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Social media and influencer marketing drives growth for beauty specialists in Saudi Arabia

Pharmacies continue to expand their presence in the country led by favourable demographics

Health and beauty specialists continues to expand led by Al Nahdi Medical Co

PROSPECTS AND OPPORTUNITIES

Beauty specialists likely to leverage technology in the forecast period to offer more personalised products and services to customers

Pharmacies to focus on value based services in the forecast period

Economic growth and Vision 2030 likely to present further growth opportunities for health and beauty specialists

CHANNEL DATA

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Retail in Saudi Arabia - Industry Overview

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E-commerce thriving as retailers continue to invest in an omnichannel approach

Retailers adopt personalised marketing strategies

What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

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Seasonality

Ramadan and Eid-al Fitr

National day

Back to school

White Friday

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