

# General Merchandise Stores in Slovakia

March 2023

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## General Merchandise Stores in Slovakia - Category analysis

## **KEY DATA FINDINGS**

#### 2022 DEVELOPMENTS

Tchibo expands into grocery retailers after success in Jednota stores

Variety stores benefits from constrained household budgets in 2022

Taxes on goods from outside the EU hamper retail e-commerce but benefit general merchandise stores

## PROSPECTS AND OPPORTUNITIES

Rising operational costs encourage players to diversify and implement cost-cutting measures

Improving purchasing power encourages consumers to switch back to premium brands and specialists, leading to a decline in outlet numbers of variety stores

Tchibo gains further share through widening the availability of its products in the outlets of other retailers

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## Retail in Slovakia - Industry Overview

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Retail in 2022: The big picture

Retailers reduce their costs by taking energy-saving measures in their stores while cross border shopping grows in popularity

Slowdown in retail e-commerce as consumers return to bricks and mortar outlets

What next for retail?

## OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2022

Seasonality

Christmas

Faster

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## **SOURCES**

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