

# **HW Hot Drinks in Australia**

November 2023

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### HW Hot Drinks in Australia - Category analysis

#### **KEY DATA FINDINGS**

#### 2022 DEVELOPMENTS

Consumers value hot drinks that address health concerns, but high prices and uncertainty about health benefits contribute to decline for organic Natural has the leading sales in health and wellness hot drinks in 2022, although concerns about taste prevent growth

Vegetarian claim rises in importance in 2022, as more consumers consider such products for reasons including health, animal welfare, and the environment

#### PROSPECTS AND OPPORTUNITIES

Rising consumer knowledge of health and diet set to drive growth for organic hot drinks and products for immune health
As consumers try to avoid overprocessed drinks, natural is also expected to be the most promising in health and wellness hot drinks to 2027
Lactose free set to rise in significance over the forecast period, but no sugar, fat, and salt are also expected to see increases

#### **CATEGORY DATA**

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## Health and Wellness in Australia - Industry Overview

#### **EXECUTIVE SUMMARY**

Overview

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