

# HW Snacks in Japan

November 2023

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## HW Snacks in Japan - Category analysis

#### **KEY DATA FINDINGS**

#### 2022 DEVELOPMENTS

Health and wellness products seen as a way to add value, and players encourage regular consumption

Concerns about health implications of high sugar consumption mean no sugar accounts for the highest sales

Specific health concerns lead plant-based to see growth from a low base

## PROSPECTS AND OPPORTUNITIES

Launching health and wellness products under existing snacks brands to encourage trials

Vegan set to see a strong performance due to concerns about diet, the environment, and animal welfare

Consumer concern about diseases of the circulatory system will boost cardiovascular health claims

#### CATEGORY DATA

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Overview

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