

# HW Dairy Products and Alternatives in Japan

November 2023

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#### HW Dairy Products and Alternatives in Japan - Category analysis

#### **KEY DATA FINDINGS**

#### 2022 DEVELOPMENTS

Increasing consumer awareness of plant-based milks other than soy Low fat leads health and wellness dairy products and alternatives due to health concerns, but sales fall as taste is paramount Dairy free claim rises within health and wellness dairy products and alternatives, due to intolerances and vegan diet

#### PROSPECTS AND OPPORTUNITIES

Added benefits will be necessary to compete with other healthy foods and drinks As consumers look to boost their metabolism, good source of minerals set to strong growth to 2027

Gluten free is one to watch

#### CATEGORY DATA

Table 1 - Sales of Dairy Products and Alternatives by Health and Wellness Type: Value 2019-2022

Table 2 - Sales of Dairy Products and Alternatives by Health and Wellness Type: % Value Growth 2019-2022

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Table 4 - Company Shares of Good Source of Minerals Dairy Products and Alternatives (2nd Biggest HW Type in Global Dairy Products and Alternatives): % V

 Table 5 - Company Shares of Gluten Free Dairy Products and Alternatives (3rd Biggest HW Type in Global Dairy Products and Alternatives): % Value

 2019-20

Table 6 - Company Shares of Lactose Free Dairy Products and Alternatives (4th Biggest HW Type in Global Dairy Products and Alternatives): % Value 2019-2

Table 7 - Company Shares of Low Fat Dairy Products and Alternatives (5th Biggest HW Type in Global Dairy Products and Alternatives): % Value 2019-2022

Table 8 - Forecast Sales of Dairy Products and Alternatives by Health and Wellness Type: Value 2022-2027

Table 9 - Forecast Sales of Dairy Products and Alternatives by Health and Wellness Type: % Value Growth 2022-2027

#### Health and Wellness in Japan - Industry Overview

#### EXECUTIVE SUMMARY

Overview

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