

Innovation: Food and Beverage in Germany

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INNOVATION IN BEAUTY, HEALTH AND HOME

Strong share of out-of-country launches driven by innovative global brands entering Germany Sub-brand activity in skin care categories is a main driver of country launches in BPC New launches Germany in 2022: Beauty and Personal Care (BPC) and Consumer Health (CH) New launches Germany in 2022: Home Care (HC) and Tissue and Hygiene (TH) Overall brand launch activity relatively stable throughout the year Skin care brand The Ordinary enters hair care with new sub-brand launches The Ordinary launched its new hair care products globally in March 2022 Quarterly launch activity peak in BPC driven by more seasonal product variety Beiersdorf strives to be an innovative player, launching new variants for its 8x4 brand First seen in drugstore dm in April 2022, the sub-brand swiftly expanded to other retailers Two online-only beauty and health retailers lead launch activity in Germany in 2022

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