

# Other Dairy in Australia

October 2022

Table of Contents

## Other Dairy in Australia - Category analysis

### KEY DATA FINDINGS

#### 2022 DEVELOPMENTS

Ongoing home consumption supports retail cream sales  
Chilled dairy desserts expected to face a wave of change  
Coffee whiteners struggles despite higher at-home coffee consumption

#### PROSPECTS AND OPPORTUNITIES

Recreating desserts at home influences sales of condensed milk  
Extended recovery period expected for foodservice  
Yoghurt and plant-based variants pose competition

#### CATEGORY DATA

Table 1 - Sales of Other Dairy by Category: Volume 2017-2022  
Table 2 - Sales of Other Dairy by Category: Value 2017-2022  
Table 3 - Sales of Other Dairy by Category: % Volume Growth 2017-2022  
Table 4 - Sales of Other Dairy by Category: % Value Growth 2017-2022  
Table 5 - NBO Company Shares of Other Dairy: % Value 2018-2022  
Table 6 - LBN Brand Shares of Other Dairy: % Value 2019-2022  
Table 7 - Distribution of Other Dairy by Format: % Value 2017-2022  
Table 8 - Forecast Sales of Other Dairy by Category: Volume 2022-2027  
Table 9 - Forecast Sales of Other Dairy by Category: Value 2022-2027  
Table 10 - Forecast Sales of Other Dairy by Category: % Volume Growth 2022-2027  
Table 11 - Forecast Sales of Other Dairy by Category: % Value Growth 2022-2027

## Dairy Products and Alternatives in Australia - Industry Overview

### EXECUTIVE SUMMARY

Dairy products and alternatives in 2022: The big picture  
Key trends in 2022  
Competitive Landscape  
Channel developments  
What next for dairy products and alternatives?  
Chart 1 - Dairy Products and Alternatives Value Sales Growth Scenarios: 2020-2027  
Chart 2 - Dairy Products and Alternatives Impact of Drivers on Value Sales: 2020-2027

#### MARKET DATA

Table 12 - Sales of Dairy Products and Alternatives by Category: Value 2017-2022  
Table 13 - Sales of Dairy Products and Alternatives by Category: % Value Growth 2017-2022  
Table 14 - NBO Company Shares of Dairy Products and Alternatives: % Value 2018-2022  
Table 15 - LBN Brand Shares of Dairy Products and Alternatives: % Value 2019-2022  
Table 16 - Penetration of Private Label by Category: % Value 2017-2022  
Table 17 - Distribution of Dairy Products and Alternatives by Format: % Value 2017-2022  
Table 18 - Forecast Sales of Dairy Products and Alternatives by Category: Value 2022-2027  
Table 19 - Forecast Sales of Dairy Products and Alternatives by Category: % Value Growth 2022-2027

#### DISCLAIMER

#### SOURCES

Summary 1 - Research Sources

## About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link [www.euromonitor.com/other-dairy-in-australia/report](http://www.euromonitor.com/other-dairy-in-australia/report).